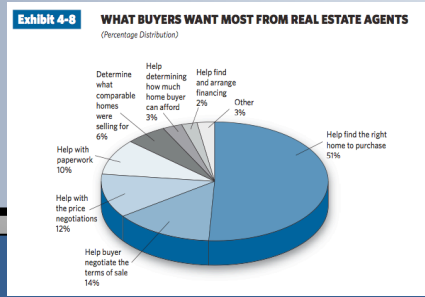


Using the NAR/MLS Statistics to Coach Your Clients



Date, Time, Location, etc.

Course Description

- Just give them the facts! NAR statistics don't lie!
- The surveys show that the buyers and sellers are needing and wanting in housing, an agent, mortgages, etc.
- The MLS statistics are fabulous if you use the absorption rates when pricing homes and guiding the consumers through the process of buying and selling.
- You have to have this knowledge at your fingertips!



Registration Form

Name _____

Company _____

Address _____

City, ST, Zip _____

Email _____

Work # _____ Cell # _____

License # _____

Payment: Total \$ _____

Check Enclosed MC/V/AMEX card

Number: _____ Exp _____

Signature: _____

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!