

# There is No Golden Nugget



Date, Time, Location, etc.

## Course Description

- It's time for real estate agents to get back to the basics!
- Agents need to identify the source of their business and to accelerate their efforts in creating that business.
- This can be done by conceptualizing what the consumer is looking for in an agent today by sharing expectations of sellers and buyers according to the NAR research and create a plan on how to provide excellent customer service to clients in order to assure that the relationship remains for years.
- This course is the road map for today's agent!



## Registration Form

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City, ST, Zip \_\_\_\_\_

Email \_\_\_\_\_

Work # \_\_\_\_\_ Cell # \_\_\_\_\_

License # \_\_\_\_\_

Payment: Total \$ \_\_\_\_\_

Check Enclosed       MC/V/AMEX card

Number: \_\_\_\_\_ Exp \_\_\_\_\_

Signature: \_\_\_\_\_

### *Meet the Instructor:*

**Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS**  
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!