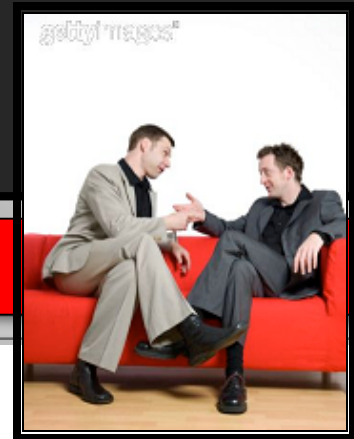


# Negotiating in Limited Dual Agency

Date, Time, Location, etc.



## Course Description

- Many say it can't be done, but with skill and consent of the parties Limited Dual Agency could be the easiest way to represent your clients.
- Buyers and Sellers share secrets among themselves every day when the buyer purchases directly from the seller.
- Agents today need to understand their role in the Limited Dual Agency situation and move with great skill to complete the transaction.



## Registration Form

Name \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
City, ST, Zip \_\_\_\_\_  
Email \_\_\_\_\_  
Work # \_\_\_\_\_ Cell # \_\_\_\_\_  
License # \_\_\_\_\_  
Payment: Total \$ \_\_\_\_\_  
\_\_\_ Check Enclosed    \_\_\_ MC/V/AMEX card  
Number: \_\_\_\_\_ Exp \_\_\_\_\_  
Signature: \_\_\_\_\_

### *Meet the Instructor:*

**Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS**  
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!