Legal Issues Facing Commercial Brokers



Date, Time, Location, etc.

Course Description

- Commercial real estate agents stand the same chance, if not more, of getting sued as a residential agent.
- Because there are not typically property disclosure forms for the commercial transaction, who is responsible for the disclosure issues that go with the property?
- Do you REALLY know who you are representing in the transaction?
- Current law cases demonstrating how important it is in today's litigious society to protect yourself and your client through key risk management techniques will be presented.



Registration Form

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| Signature: | | |

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!