

Insights: Connecting with the Multi-Cultural Clients

Date, Time, Location, etc.



Course Description

- This course concentrates on behavior styles and communication of all cultures – including yours.
- The cultural value of each person guides his or her behavior.
- The key to understanding other cultures comes in understanding their values.
- Cultural Values, Assessments, Comparisons, and Definitions will be covered in detail.
- After this course, you'll clearly be able to adapt and connect with your multicultural clients.



Registration Form

Name _____
Company _____
Address _____
City, ST, Zip _____
Email _____
Work # _____ Cell # _____
License # _____
Payment: Total \$ _____
 Check Enclosed MC/V/AMEX card
Number: _____ Exp _____
Signature: _____

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!