

Exceeding the Expectations Of the Buyer



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Date, Time, Location, etc.

Course Description

- Without a buyer...there is no sale!
- Agents are "competing" for the good buyers across America.
- Buyers are being selective when they choose the buyer's agent.
- Buyer's agents who want to work with sincere buyers will appreciate the manner in which this course is presented.
- Marcie was one of the co-authors of the ABR designation course...and has taken this program to the "accelerated buyer agency" level.
- A dynamic presentation with great tools that will guarantee a fabulous experience for both agent and buyer!



Registration Form

Name _____

Company _____

Address _____

City, ST, Zip _____

Email _____

Work # _____ Cell # _____

License # _____

Payment: Total \$ _____

Check Enclosed MC/V/AMEX card

Number: _____ Exp _____

Signature: _____

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!