

Effective Risk Management for the Residential Specialist

Date, Time, Location, etc.



Course Description

- If there were clear cut systems in place for each part of the transaction there would be far fewer cases pursued by the consumer against the agent.
- The Legal Scan that is provided by NAR identifies the most common causes of lawsuits and also anticipates the areas of needed education for the future.
- This course will be a “living and changing” course to meet the needs of the real estate transaction.
- Risk Management for the Residential Specialist is written with the assistance of court cases and cases from the E and O companies.



Registration Form

Name _____
Company _____
Address _____
City, ST, Zip _____
Email _____
Work # _____ Cell # _____
License # _____
Payment: Total \$ _____
___ Check Enclosed ___ MC/V/AMEX card
Number: _____ Exp _____
Signature: _____

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie’s expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!