

Developing a Sphere of Influence



Date, Time, Location, etc.

Course Description

- New times call for new ways of doing the tried and true methods of creating business. It's WHO you know that will help you get business!
- Tie that into what you know and use the new social media venues to show the world your knowledge and the formula is set!
- Do you know how to build a 'Book of WHO' to make your business last a lifetime?
- Let's face it: You know that doing your job isn't the tough part of real estate. Many times, it's just getting the opportunity to perform that's hard today.



Registration Form

Name _____

Company _____

Address _____

City, ST, Zip _____

Email _____

Work # _____ Cell # _____

License # _____

Payment: Total \$ _____

Check Enclosed MC/V/AMEX card

Number: _____ Exp _____

Signature: _____

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!