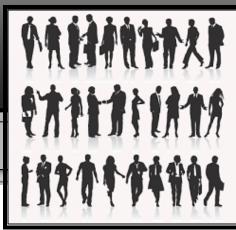
Developing a Sphere of Influence

Date, Time, Location, etc.



Course Description

- New times call for new ways of doing the tried and true methods of creating business.
 It's WHO you know that will help you get business!
- Tie that into what you know and use the new social media venues to show the world your knowledge and the formula is set!
- Do you know how to build a 'Book of WHO' to make your business last a lifetime?
- Let's face it: You know that doing your job isn't the tough part of real estate. Many times, it's just getting the opportunity to perform that's hard today.



Registration Form

Name		
Company		
Address		
City, ST, Zip		
Email		
Work #		
License #		
Payment: Total \$		
Check Enclosed MC/	'V/AMEX card	
Number:		_ Exp
Signature:		

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!