

Conflicts of Interest in the Real Estate Transaction

Date, Time, Location, etc.



Course Description

- This course focuses on all of the different conflicts in the transaction: representing competing buyers or sellers, buying property for yourself that is listed with the MLS, Disclosed Dual Agency or defaulting to Facilitator.
- Also covered in the material are conflicts in the negotiating process including material vs. non-material fact disclosures.
- The beauty of this course is that it is customized for the state where it is presented.

Registration Form

Name _____
Company _____
Address _____
City, ST, Zip _____
Email _____
Work # _____ Cell # _____
License # _____
Payment: Total \$ _____
 Check Enclosed MC/V/AMEX card
Number: _____ Exp _____
Signature: _____

Meet the Instructor:

Marcie Roggow, ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS
Marcie has long been the REALTORS® favorite trainer because she brings real life situations to the classroom with vigor and a crisp approach. As a practicing broker, she understands the challenges of the real estate professional. Marcie's expertise in law, agency, disclosure and professionalism has earned her the coveted DREI (Distinguished Real Estate Instructor) certification- one of 111 in the country holding that designation. Her quick wit and personal connection will make your time with her fun, educational, and inspiring!